



www.michpartners.org

Four Convenient Locations
800-285-WORKS (9675)

Albion Service Center
Calhoun County
101 North Albion Street
Albion, MI 49224
(517) 629-5413

Battle Creek Service Center
Calhoun County
135 Hamblin Ave.
Battle Creek, MI 49017
(269) 660-1429

Coldwater Service Center
Branch County
210 Vista Drive
Coldwater, MI 49036
(517) 278-0203

Hastings Service Center
Barry County
535 West Woodlawn Ave.
Hastings, MI 49058
(269) 945-9545 ex. 140

Equal Opportunity Employer/Program.
Auxiliary aids and services are available
upon request to individuals with disabilities.
Michigan Relay Center 1-800-649-3777
(Voice and TTY).

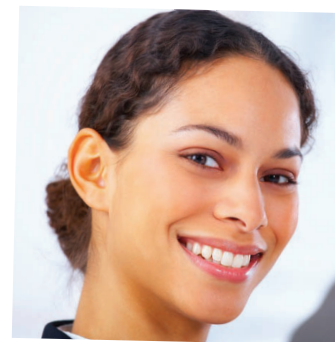
Supported by the State of Michigan.

Business Services
Team Partners

- Albion Economic Development Corporation**
- Barry County Economic Development Alliance**
- Battle Creek Unlimited**
- Branch County Economic Growth Alliance**
- City of Hastings**
- Marshall Economic Development**
- Michigan Economic Development Corporation**
- Sheridan Township Economic Development Offices**
- Village of Quincy**
- Kellogg Community College**
- Regional Manufacturing Technology Center**
- Michigan State University**
- University of Michigan**
- Western Michigan University**
- Small Business Technology Development Center**

Business Services Team

Connecting
JOBS & people



Meeting the needs of businesses

Serving Barry, Branch and Calhoun Counties

A partnership between businesses, workforce development, educators and economic developers.



Business Services Team

The Michigan Works! Business Services Team (BST) works with individual businesses and/or industry sectors to effectively address the competitive challenges that are faced. We work with the business to identify potential issues; such as training needs, issues related to growth or downsizing, human resource needs, etc. and assist the company to design solutions to meet specific demands. The Business Services Team partners with economic developers, workforce development, and educators to bring the needed resources and services to the business in a way that optimizes the value to the business.

Business Services Team Process

1. **Entry** - Establish relationships with businesses throughout the region before specific needs arise.
2. **Fact Finding** - Our Business Services Team professionals are skilled listeners and trained problem solvers. We can objectively analyze situations, identify challenges, and link the business to the solutions which will best meet their needs.
3. **Solution Design** - The Business Services Team, after identifying a need, proposes possible solutions to the business and then designs a plan of action-including a target launch date and timeline for implementation.
4. **Implementation** - The planned solution is put into action. Coordination of partners is occurring and adjustments will be made as necessary, if needed.
5. **Follow-up** - The Business Services Team will meet with the business to evaluate the results of the solution implemented, gather feedback, and assure the businesses needs continue to be met.



Services for Employers

- Recruitment events and assistance
- Accepting and listing job postings on the Michigan Talent Bank
- Interview scheduling and use of facilities
- Employee training
- Business information services
- Computer access
- Organizing local job fairs
- Personalized applicant screening and testing
- Distributing and accepting employer applications
- Pre/post hire contact with employers
- Coordination with local/regional economic and/or training institutions, (or others) as needed
- Assistance in identifying possible grant opportunities for businesses and tax incentives, credits, and/or abatements

Bottom Line Benefits for Your Business

- On-the-job training reimbursement funds available for employers
- Customized training to meet the employer's identified needs
- Training options for current workforce
- Collaboration with economic development and employers
- New business and company start-up services
- Assistance with company layoffs and closures
- Lay-off aversion projects
- Business Services Team professionals are trained and certified in identifying business challenges and finding solutions
- Services provided by the Business Services Team are at no cost to your business
- Tremendous potential return on investment